

JOVANIE



PROFILE

Highly driven with many years of professional experience, maintain a positive attitude and welcomes the challenge and responsibility of producing a quick results.

EXPERIENCES

SUBJECT MATTER EXPERT



2017 - 2019

Provides the knowledge and expertise in a specific subject, business area, or technical area for a project.

Skill transfer the learnings about the product and processes of the business to new hires of the business

PROFESSIONAL LEAD TECHNICAL TRAINER



2019 - 2022

Conduct informative training sessions, promote company efficiency, and help improve the knowledge and skills of all personnel in the organization.

Work with Sales Team to create training plan that will develop the skills and knowledge of the associates that will transform into good numbers.

TEAM LEADER/SALES MANAGER/Account Manager



2022-2023 - Team Leader

2023-2024 - Sales Manager/Account Manager

Creating a strategic plan to improve sales

Help develop the skills of the associate to generate more revenue

Create incentive plan to boost the sales performance of every individual in the organization.

Ensure that cluster meets 100% overall performance month on month

LEAD GENERATION - APPOINTMENT SETTER

- 2023 - 2024h

- 2024 - Present

SKILLS

- Sales Strategy
- Collaboration Talent
- Customer service
- Leadership
- Problem-Solving
- Computer Literacy
- Project Management Tools
- Strong Communication

EDUCATION

SECONDARY SCHOOL



2005- 2009

BACHELOR OF MARKETING MANAGEMENT



2012 - 2016