

SIENNY

District Sales Manager







EDUCATION

BSBA MAJOR IN BUSINESS ECONOMICS

2013-2017

MBA MAJOR IN MARKETING MANAGEMENT

2023- Present

SKILLS

- Extensive Experience in Pharmaceutical Industry
- · Sales&Marketing Strategies
- Corporate sales account management
- Leadership with Emotional
 Intelligence

AWARDS

Per Products Qouta Buster 2021 & 2023

CAREER OVERVIEW

I am a District Sales Manager is a professional who initializes and manages relationships with customer and also leading a district to meet customer satisfaction. We serve as their point of contact and lead from initial outreach through the making of the incremental sales of the company.

WORK EXPERIENCE

January 2023 to Present

District Sales Manager

- Supervise the District and assisting Territory Manager in their sales.
- Meet with KOL Doctors during work with to update or renew activities
- Train and mold the Territory Manager in the future leaders.

February 2018 to December 2022

Territory Sales Manager

- Visited
 Adult Doctors to promote medicines
- Built relationships with Doctors to maintain sales goals and create new opportunities

May 2017 to November 2017

Sales Specialist

· Visited corporate client offices to offer latest products

REFERENCES