

# **JEREMIAH**

## About Me

I have experience in tech, finance, and forex trading, including roles at Twilio Segment, EIMS, and Datamatics. With a strong focus on strategy and adaptability, I continuously work on improving efficiency and mindset. Sales has been a key part of my journey, sharpening my skills in prospecting, objection handling, and closing deals.

#### Contact

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# 公 Skills

- Prospecting and lead generation
- CRM Tools
- · Problem Solving
- Time Management and Efficiency
- Marketing

## **At Language**

- English
- Hindi

# **S** Education

(2018 - 2023)

Bachelor of Science in Business Administration

## Experience

(2023 - 2023)

#### (health-care)

- Assist Patients and providers with Orders and scheduling
- Troubleshoot product issues and coordinate resolutions

#### (2023 - 2024)

#### (Sales Manager)

- Prospected and closed Sales with forex clients, driving business growth.
- Built and maintained relationships, offering tailored forex solutions and support.
- **(2024-2025)**

#### (Business

#### Development manager)

- Book Meetings with Companies to drive business opportunities and foster partnerships
- Engage with Prospects, qualify leads, and maintain strong relationships throughout the sales cycle.