

MARK

Adaptable and empathetic IT professional with 2 years of sales experience, adept at identifying customer pain points, providing technical support, and driving sales strategies to achieve business growth.





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WORK EXPIRIENCE

Sales Executive 12/2022 - 01/2025

- Assist customer in selecting the right motorcycle, explaining its performance, upgrades, accessories and equipment.
- Quoted prices, credit terms and other contract specification
- Developed and maintain sales plan monthly for clear goals and objectives.
- Knowledge and information about the latest and or upcoming releases to effectively assist customer by providing accurate details.
- Enter data into the system Kastle and FIS quickly and accurate.

EDUCATION

Tertiary

Bachelor of Science in Computer Science

Secondary - Senior High

Information & Communication Technology (ICT)

INTEREST & HOBBIES

- Video Games
- Chess
- Figure Collection

TECHNICAL (IT) SKILLS

- Troubleshooting for Hardware, Software & Network issues
- Proficient in Windows OS, MS 365 and Google Suite
- Scripting and Automation
- Cybersecurity practices
- Knowledgeable for Html5, CSS3, Bootstrap5, PHP and SQL
- Photo and Video Editing
- Knowledgeable for Active Directory and Remote Tools
- Others (ZOHO CRM, Unistar Kastle, FIS (Fidelity Information Service) HRIS, and Oracle Netsuite)

PERSONAL SKILLS

- Ability to work independently or as part of the team
- Highly organized and efficient
- Time management
- Interpersonal

COURSES AND TRAINING

Google IT Support

CONTACT REFERENCE

Upon request